



### BREAKFAST

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## WELCOME: Mr Tadhg Young

Irish Funds Chairperson, State Street



## **WELCOME:**

### Pat Lardner

Chief Executive, Irish Funds





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**ABOUT** 

US -

**GETTING STARTED** IN IRELAND -

FACTS & **FIGURES**  GLOBAL DISTRIBUTION **REGULATORY &** TECHNICAL -

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#### Latest News



Irish Funds responds to 2nd FSB/IOSCO Consultation on Non-Bank Non-Insurer GSIFI



Irish Funds responds to the European Commission's Capital Markets Union Green Paper



Irish Funds welcomes the European Commission's Capital Markets Union



Irish Funds Responds to European Parliament's Vote on Money Market Fund Regulation

### **Upcoming Events**

圖 10th Jun 2015 Golf Outing -Annual Glob...

Annual Global Funds Confe...

MORE INFO ➤

MORE INFO >

圖 11th Jun 2015

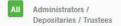












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### GETTING STARTED IN IRELAND

### LAUNCHING A FUND

# Home > Getting Started In Ireland > Launching a Fund



### Launching a Fund in Ireland

When it comes to launching a fund in Ireland, whether its an AIF or a UCITS, there are a number of discrete steps to follow depending on the fund structure selected.

#### 1. Choose a Fund Structure: AIF or UCITS

There are a number of factors to consider when making this decision including the location of target investors and the investment policy of the fund.

### 2. Choose a Legal Structure

UCITS are open-ended funds and may be established as a Unit Trust, ICAV, Common Contractual Fund (CCF) or Variable or Fixed Capital Companies.

AIFs can be established as a Unit Trust, ICAV, Common Contractual Fund (CCF), Investment Company or Investment Limited Partnerships.

For further details please see Fund Types and Legal Structures.

### 3. Approval by the Regulator in Ireland (CBI)

The Central Bank of Ireland (CBI) is responsible for the authorisation and supervision of all collective investment schemes (i.e. both UCITS and AIFs). The authorisation process varies depending on the fund type selected.

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### **GLOBAL DISTRIBUTION**

# Home > Global Distribution

### Ireland as a Global Distribution Centre

Ireland is the fastest growing major cross border fund domicile in Europe. It is a centre of excellence for UCITS products - almost 80% of Irish domiciled funds are UCITS. Ireland is the leading jurisdiction for two of the main types of UCITS - Exchange Traded Funds (ETFs) and Money Market Funds. During 2014, UCITS net assets domiciled in Ireland increased by 22.1% to €1.3 trillion. Irish UCITS are distributed across 70 countries globally.

### Ireland is the Largest Hedge Fund Domicile in Europe

Ireland is the largest hedge fund domicile in Europe with over 2,200 funds with more than €400 billion in assets. Over 40% of global hedge funds are serviced in Ireland accounting for approximately €2 trillion in assets.

Ireland was the first jurisdiction to provide a regulated framework specifically for the hedge funds industry and remains at the forefront in preparing for, and reacting to, regulatory and market developments.

Irish funds continually attract high levels of net sales with 2014 being a particularly strong year seeing net sales across UCITS and Non-UCITS of more than €130 billion.

### 455 Fund Promoters Chose Ireland as a Fund Domicile for Global Distribution

Ireland's funds industry support and partner with asset managers from all over the world, across

Related Links	
Why? Ireland	•
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Taxation	







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Through its working groups and secretariat the Association is active across a range of regulatory and technical areas. Below you can find links to specific aspects of regulation and funds policy which provide details of publications, events and news related to these topics

#### UCITS

# Home > Regulatory & Technical

Undertakings for Collective Investment in Transferable Securities (UCITS) are investment funds, regulated at European Union (EU) level.

FIND OUT MORE

#### AIFMD

The Alternative Investment Fund Managers Directive provides an EU framework for the regulation and oversight of alternative investment fund managers (AIFMs).

FIND OUT MORE

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# INTERVIEW WITH: Mr Peter D Sutherland SC

United Nations Special Representative for Migration and Development and President of the International Catholic Migration Commission.



### CEO PANEL

# Opportunities (and Challenges) for the Asset Management Industry

### **Moderator:**

Kieran Fox, Business Development Director, Irish Funds

### **Panellists:**

Bill Smith, Chief Executive, Lazard Asset Management Limited

Adrian Duffy, Senior Managing Director, Guggenheim Partners

Martin Gray, Investment Director & Senior Fund Manager, Coram AM Alastair Blair, Country Managing Director, Accenture Ireland



# KEYNOTE SPEAKER Mr Simon Harris TD

Minister of State at the Departments of Finance, Public Expenditure & Reform, and the Department of the Taoiseach (Prime Minister).



# A PRACTICAL FOCUS ON KEY ASPECTS OF DISTRIBUTION

### **Moderator:**

Ken Owens, Audit Partner Asset Management Group, PwC

### **Panellists:**

Alex Marshall-Tate, Senior Investment Officer, Citi Private Bank

Hector McNeil, Co-CEO, WisdomTree Europe

Daniel Hafele, CEO, ACOLIN Fund Services AG

Will Maydon, Director and Shareholder, Campion Capital

Rob Rosenberg, COO, Heptagon Capital



# KEYNOTE SPEAKER Mr Gareth Murphy

Director of Markets Supervision, Central Bank of Ireland

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**EVOLVING WORK PLACE** 



### **Moderator:**

Greg Faragher-Thomas, Director, Alpha Financial Markets Consulting

### **Panellists:**

Emer Coleman, Director Business Development, Transport API and Founder of DSRPTN

Leonard McAuliffe, Cyber Security and Forensics practice, PwC

Davi Ottenheimer, Senior Director of Trust. EMC

Simon Hanratty, Head of IT, Irish Life Investment Managers

# Reviewing the key technological challenges and opportunities in the evolving work place





### **Social Media**

**Usage within Asset Management** 



### **Fintech**

New entrants within Wealth Space



### **IT Security**

Cyber Resilience



### **Big Data**

Impact on industry • Usages of technology to improve data quality



# HOT PRODUCTS – NEW INVESTMENT OPPORTUNITIES

### **Moderator:**

Reggie Dodge, Chief Compliance Officer and Legal Counsel, Emso Partners Limited

### **Panellists:**

Nicholas Blake-Knox, Senior Vice President, PIMCO Europe
Dan Hedley, Head of Regulatory Policy, Fidelity Worldwide Investment
Deirdre Power, Partner, Deloitte

Julie Patterson, Head of Investment Management, EMA Regulatory Centre of Excellence, KPMG



# KEYNOTE SPEAKER Dr Dermot F. Smurfit

Chairman, ML Capital Group



# Irish Funds Annual Global Funds Conference

Innovative Financial Minds – Working for you

RDS - 11 June 2015



## **CLOSING REMARKS**

### Pat Lardner

Chief Executive, Irish Funds



SOURCE: Central Bank of Ireland, Monterey Insight Ireland Survey 2014 and Irish Funds (Net assets and number of funds valid as of March 2015)

13,037 TOTAL FUNDS

5,897 IRISH DOMICILED

7.140 NONDOMICILED

**LAWYERS** 

**ACCOUNTANTS** 

LISTING BROKERS

### 836 Fund Promoters

(455 promoters of Irish Domiciled Funds)



### Irish Investment Funds Industry

€3.8

**TRILLION TOTAL AUA** 

€1.9

TRILLION DOMICILED AUA

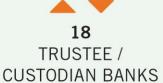


45 **ADMINISTRATION COMPANIES** 



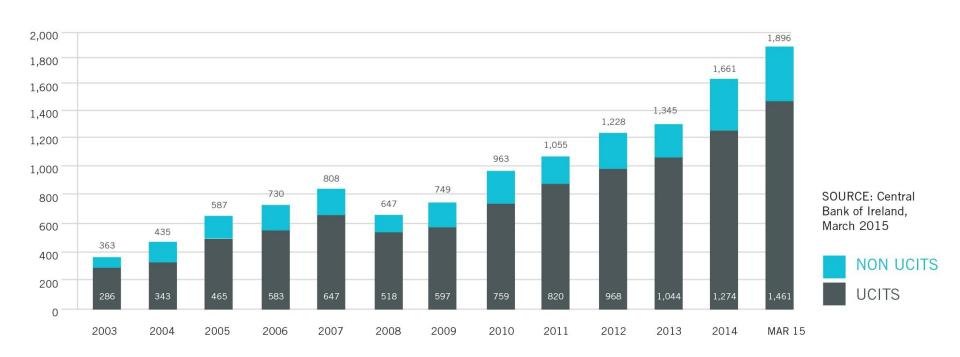
**DISTRIBUTION TO OVER** 

**70 COUNTRIES** 





### Irish Domiciled Funds €BN





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